

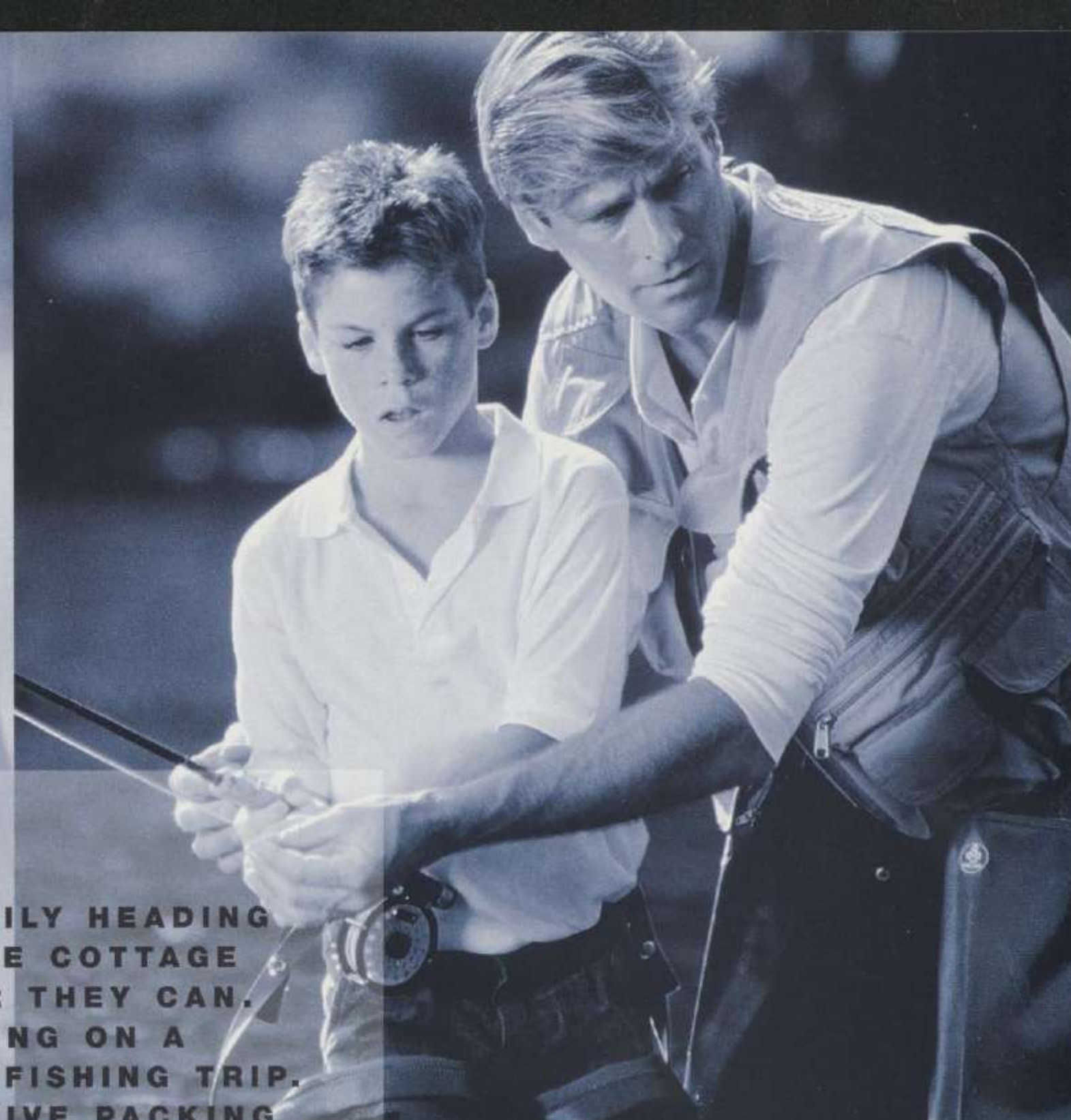
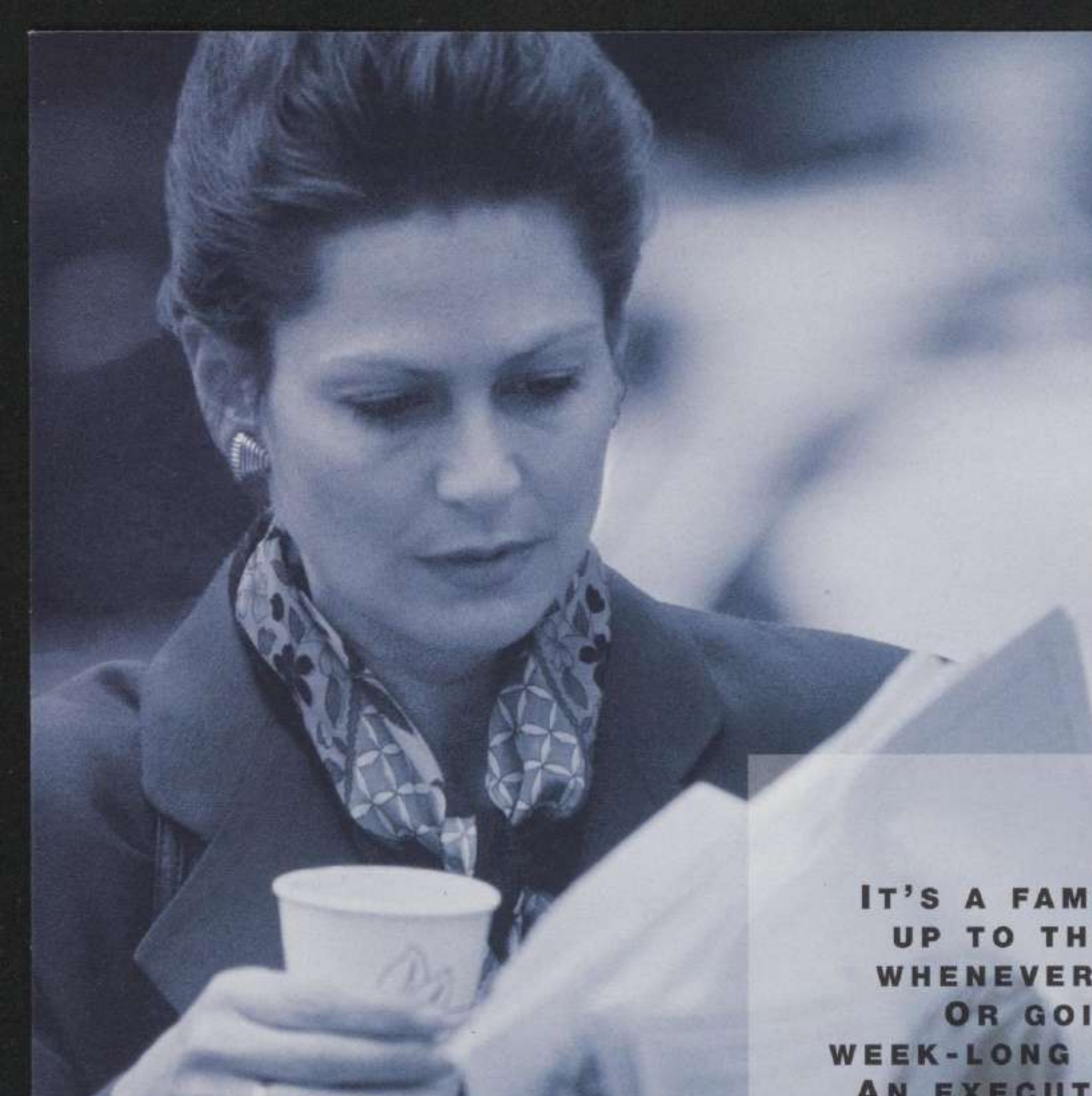
*1998*  
NAVIGATOR  
*by Lincoln*



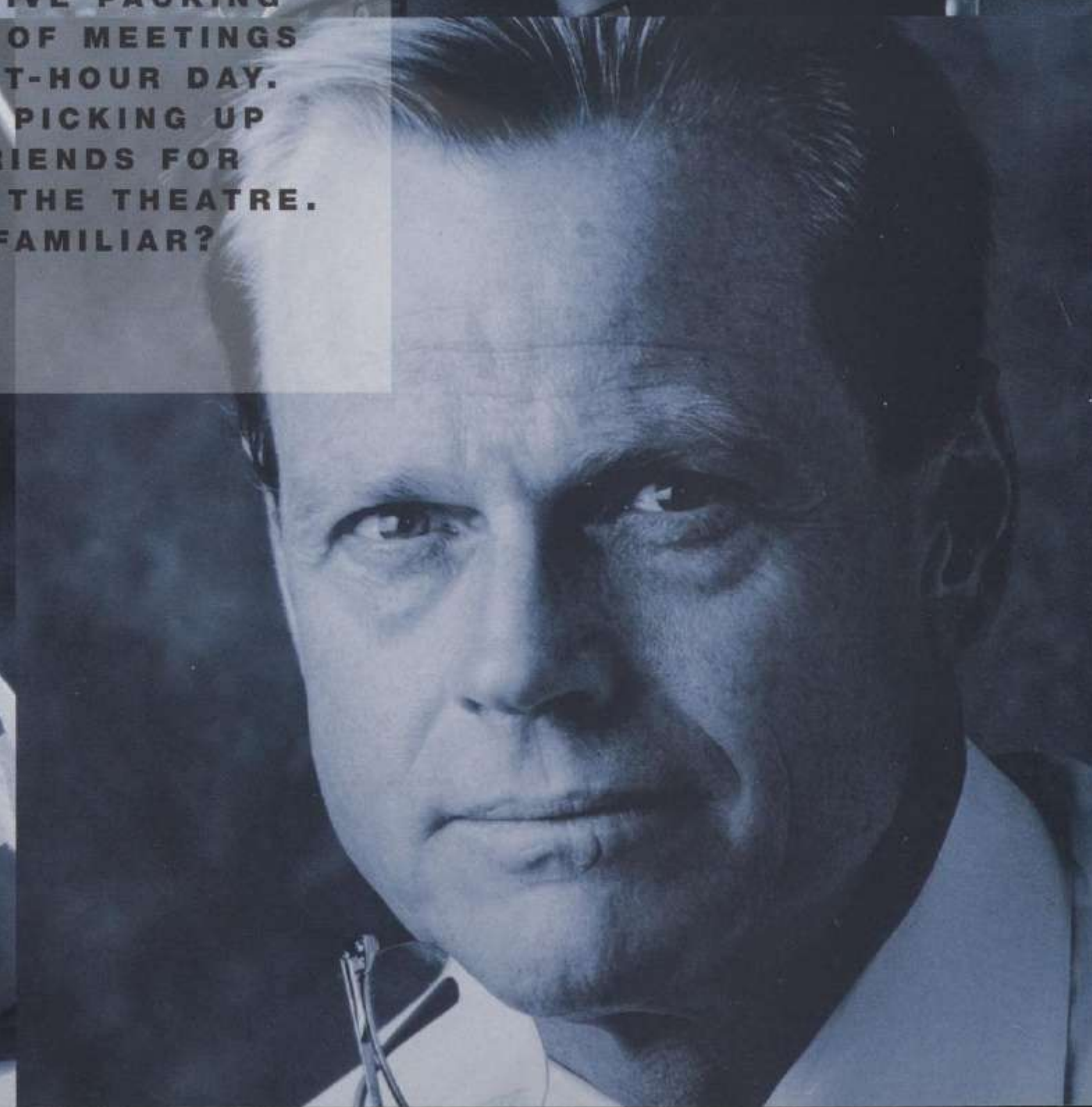
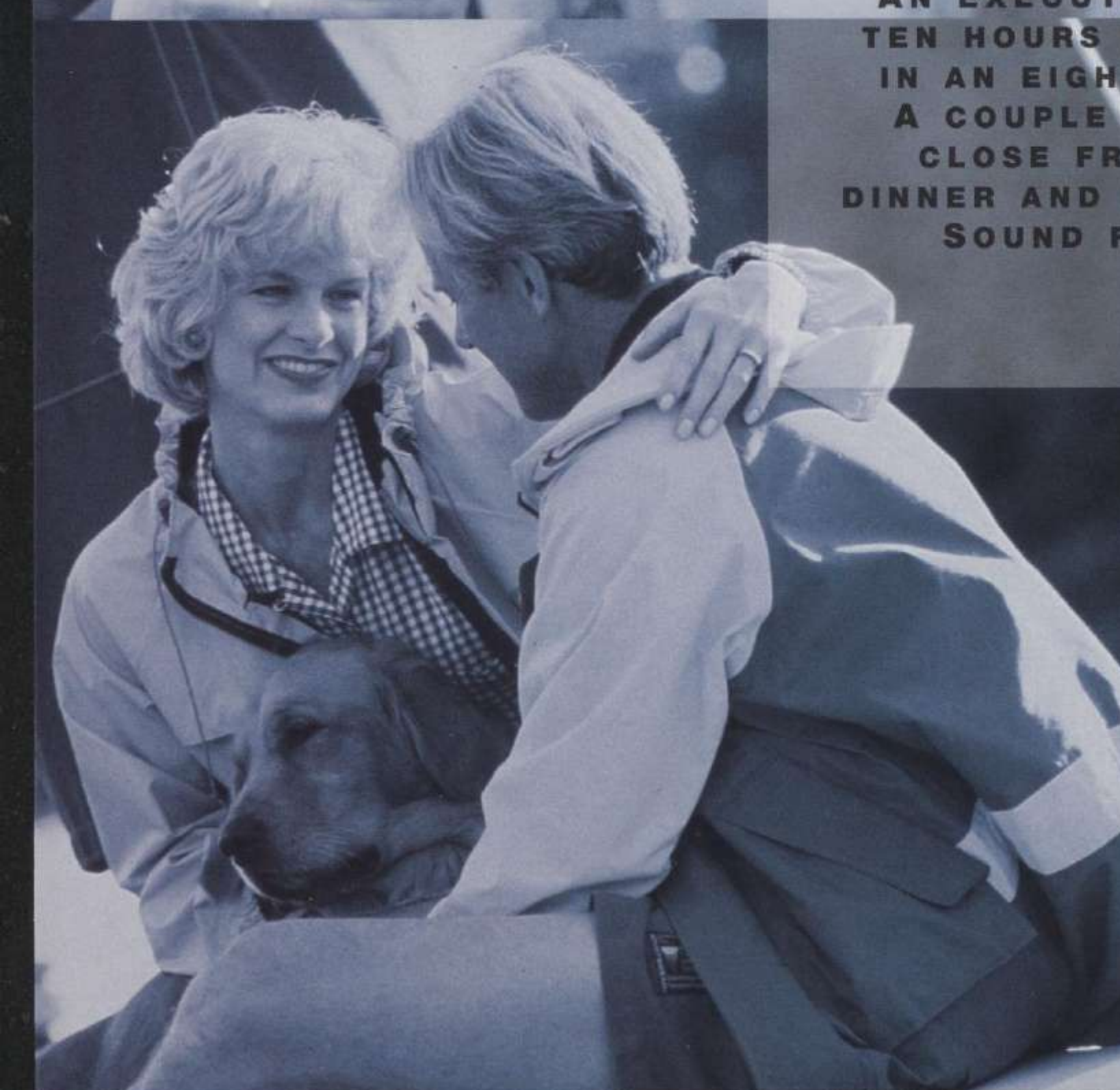


Lincoln Navigator shown in Black Clearcoat. Throughout this brochure, some equipment shown may be optional.





IT'S A FAMILY HEADING  
UP TO THE COTTAGE  
WHenever THEY CAN.  
OR GOING ON A  
WEEK-LONG FISHING TRIP.  
AN EXECUTIVE PACKING  
TEN HOURS OF MEETINGS  
IN AN EIGHT-HOUR DAY.  
A COUPLE PICKING UP  
CLOSE FRIENDS FOR  
DINNER AND THE THEATRE.  
SOUND FAMILIAR?



THE ALL-NEW NAVIGATOR IS A VEHICLE  
YOU NEVER EXPECTED FROM LINCOLN.  
IT'S BOTH RUGGED AND REFINED -  
A FULL-SIZE SPORT UTILITY  
VEHICLE WITH THE CAPABILITY  
TO TAKE YOU MOST ANYWHERE.  
AND SINCE IT'S A LINCOLN,  
YOU'LL ENJOY AN  
UNCOMPROMISED  
LEVEL OF LUXURY  
AND COMFORT  
WHEREVER YOU  
CHOOSE TO GO.







Lincoln Navigator shown in Dark Evergreen Clearcoat Metallic.



THEATRE ROYALE

PERFECT FOR A  
NIGHT ON THE TOWN.

Lincoln Navigator shown in Black Clearcoat.



Tickets to the theatre? The latest musical? Perhaps

dinner at that new restaurant? Navigator's style seems

to feel right at home in any setting. Not surprisingly,

## OR OUT OF TOWN FOR THE NIGHT.

it's equally comfortable off-roading in an out-of-the-way

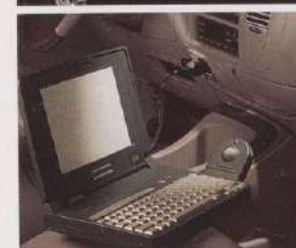
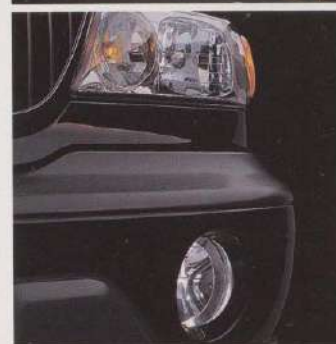
place. And it has the substance to support its style.

Navigator sports features such as illuminated running

boards, a luggage rack and a convenient liftgate.

So, is it elegantly rugged or ruggedly elegant?

It all depends on your point of view.



Navigator's running boards make getting in and out of your vehicle easy. And they're illuminated for nighttime safety. The unique 4x4 air-suspension system features front air shocks and rear air springs. This system actually lowers the vehicle to make it even easier to enter. Not only are complex reflector fog lamps and headlamps functional, they add extra flair to your Navigator.



A two-way liftgate allows you to open just the window or the entire liftgate for large loads. Powerpoints are included for cellular phones, laptop computers or whatever. Power rear-quarter windows can be operated from the front seat and provide additional ventilation throughout the cabin.





IT'S RATHER EASY TO  
TOW A COUPLE HORSES.

Lincoln Navigator shown in Cypress Gold Frost Clearcoat Metallic.



Power. It's one thing you can never have enough of.

Especially when it comes to Sport Utility Vehicles.

**WHEN YOU HAVE  
230 MORE OF THEM  
UNDER THE HOOD.**

You'll find an abundance of it in Navigator.

Its engine produces an impressive 230 hp which

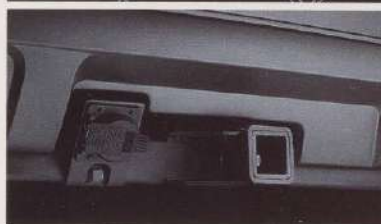
allows you to tow up to 3,629 kgs (8,000 lbs.)\*.

That's more than adequate to take a couple of

stallions to the local horse show. With this kind

of towing power, just think of the possibilities.

\* 4x2 model with optional 3.73 limited slip rear axle.



Navigator features a powerful 5.4L engine with a fail-safe cooling system that allows the vehicle to be operated for a short distance even with a total loss of coolant. A smooth shifting electronically controlled four-speed automatic overdrive transmission is standard. Four-wheel disc anti-lock brakes are also standard and contribute to improved control during hard braking on most slick surfaces. The standard Trailer Towing Package includes a Class III hitch and a wiring harness incorporated into the rear fascia.







Lincoln Navigator shown in Dark Evergreen Clearcoat Metallic.



**START WITH  
FOUR-WHEEL DRIVE.**



7:30 a.m. A fog has just lifted to reveal a

breathtaking mountain vista. The cool crisp air

is still. The aroma is pine needles and a hint of

burning firewood. Except for the soft churning

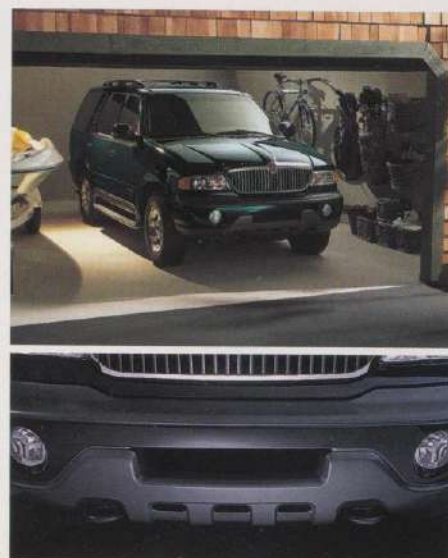
**AND GO JUST ABOUT ANYWHERE  
YOU'D LIKE.**

of the river, it is almost perfectly quiet. You tie

on a dry fly and brace yourself for the cold

water. It's just you, your oldest son, and a

couple of rainbow trout waiting to be taken.



Navigator has been designed to fit in just about anywhere, including most garages. To make your Navigator extra versatile, four-wheel drive models include two front tow hooks.



Navigator equipped with the Control Trac 4-wheel drive system can be operated in four different modes depending on road conditions.

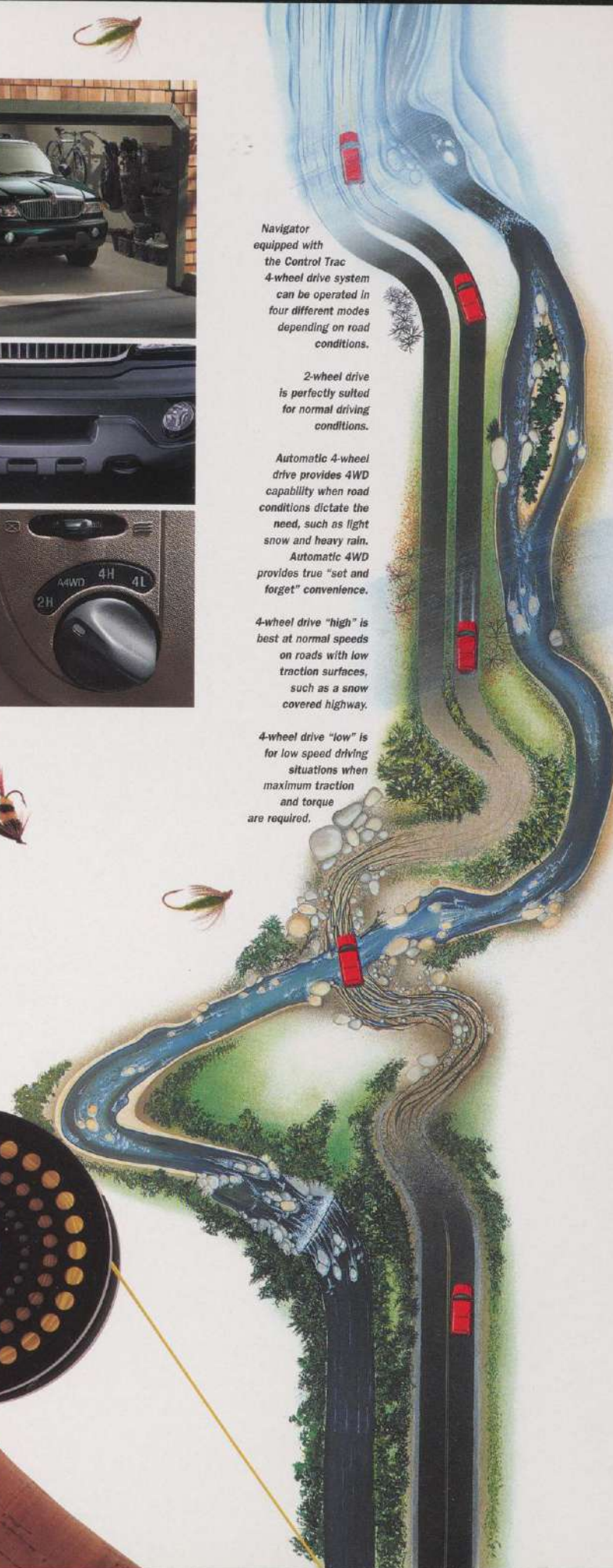
2-wheel drive is perfectly suited for normal driving conditions.

Automatic 4-wheel drive provides 4WD capability when road conditions dictate the need, such as light snow and heavy rain.

Automatic 4WD provides true "set and forget" convenience.

4-wheel drive "high" is best at normal speeds on roads with low traction surfaces, such as a snow covered highway.

4-wheel drive "low" is for low speed driving situations when maximum traction and torque are required.







Standard interior shown in Medium Prairie Tan with leather seating surfaces.



While this is a very capable full-size Sport Utility

Vehicle, it is, above all, a Lincoln. And since it's

a premium luxury vehicle, it's remarkably well-

**THE MORE YOU APPRECIATE  
THE COMFORTS OF HOME.**

appointed. Here you'll find rich leather seating

surfaces. Crisp stereo sound. A wood and leather

trimmed steering wheel, plenty of burl walnut

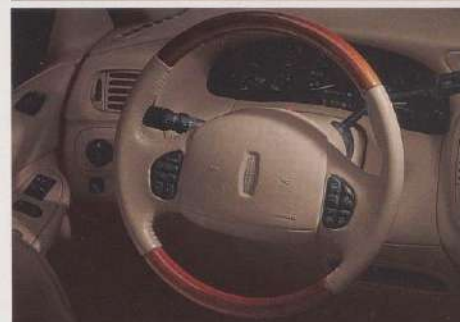
accents, and an abundance of storage space

with conveniently located cup holders throughout

the cabin.



Navigator's electronic automatic temperature control lets you set the cabin temperature and it does the rest.



Duplicate audio and climate controls are conveniently located on Navigator's distinctive wood and leather trimmed steering wheel. An overhead console features map lights, storage for both sunglasses and garage door opener, rear quarter window switches, and an electronic trip information display. A memory system allows you to program and recall separate driver's seat and side mirror positions for up to three drivers.



Separate audio and flow-through climate controls and a power point are provided for second-row passengers. Standard power windows and locks are operated by conveniently placed illuminated controls.





A high-angle, close-up photograph of the front interior of a vehicle. The image is split vertically by a thin black line. The left side shows the passenger seat and the driver's seat, both upholstered in light-colored leather with horizontal stitching. The right side shows the driver's perspective, featuring a steering wheel with a wood-grain rim and a silver center. Behind the wheel is the instrument cluster with analog gauges. The center console has a gear shifter and handbrake. The dashboard and door panels are a light beige color. The text "THE FARTHER YOU GET AWAY FROM IT ALL..." is printed in white, all-caps, sans-serif font across the upper right portion of the image, overlapping the steering wheel and dashboard area.

THE FARTHER YOU  
GET AWAY FROM IT ALL...

*Metric instrumentation is standard in Canada.*



THE LATEST IN  
COMMUTER TECHNOLOGY.



*Lincoln Navigator shown in Laser Red Tinted Clearcoat Metallic.*



Whether you're heading down a washboard-like dirt road

or a busy avenue in the city, one thing is obvious:

## **RIDE AND HANDLING LINCOLN STYLE.**

This is no ordinary full-size Sport Utility Vehicle.

You'll delight in its smooth, level ride and handling

characteristics. This sophisticated ride is due, in large

part, to Navigator's automatic load-leveling suspension

system and unique tires and shock absorbers. Your ride

is further enhanced by the luxury sound insulation

package which provides a quiet ride.



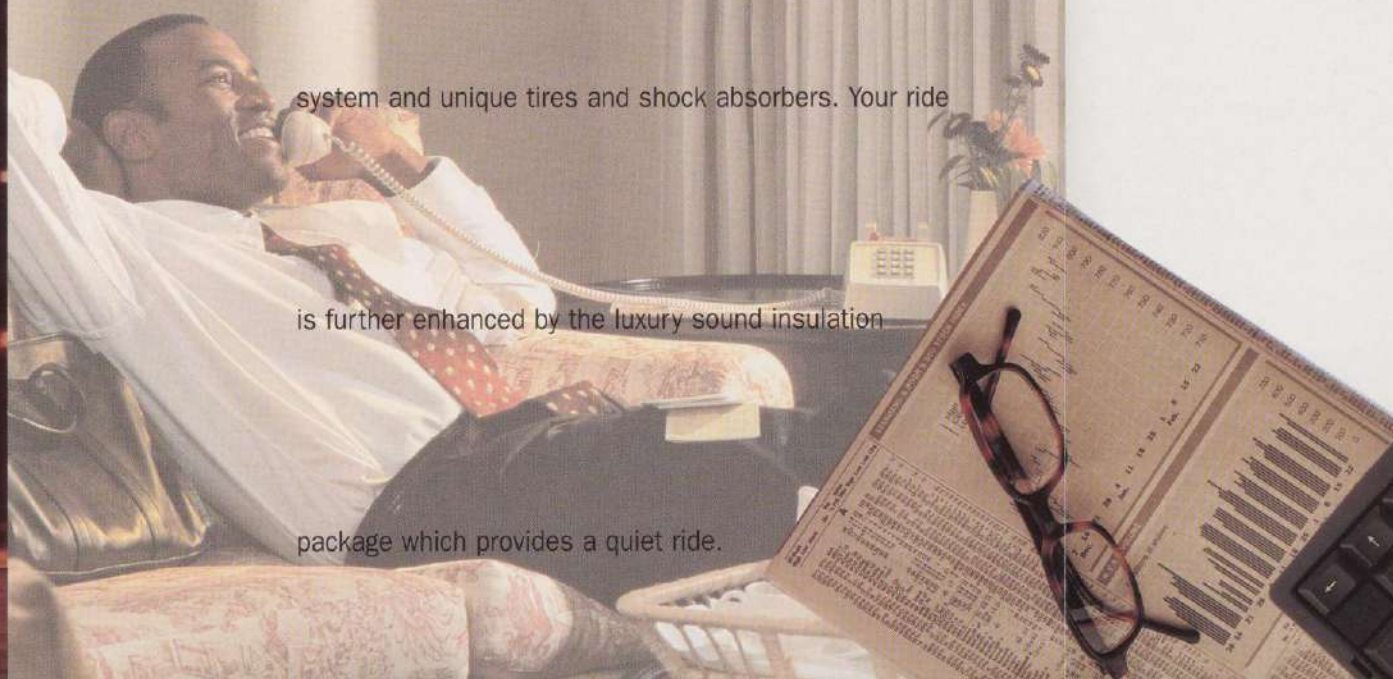
Speed-sensitive variable-assist power steering automatically adjusts depending on the vehicle's speed. This is particularly helpful when parallel parking or backing up a trailer.

The air-suspension systems feature front air shock absorbers (4x4) and rear air springs. Both air-suspension system designs improve ride quality, handling and trailer towing.

The load-leveling feature automatically keeps the vehicle at a constant level if a load is added or removed.

When in 4WD low mode, off-road performance is enhanced by raising the vehicle to allow increased ground clearance.

Navigator's independent short- and long-arm (SLA) front suspension absorbs bumps and contributes to a smooth ride.







A LEGACY OF SAFETY  
CONTINUES.

Lincoln Navigator shown in Laser Red Tinted Clearcoat Metallic.



Lincoln was the first luxury manufacturer to provide

ABS and dual air bags as standard equipment on all

models. Now, with the introduction of Navigator,

## **DELIVERING PEACE OF MIND.**

Lincoln's commitment to safety continues. Numerous

safety and security features are included for your

protection and to help you maintain control. Remote

keyless entry with panic button feature, side-impact

door beams, height-adjustable 3-point safety belts for

1st and 2nd rows and command position seating add

to your feeling of security. Would you expect

anything less from Lincoln?



The remote keyless entry system allows you to lock and unlock doors and liftgate from a distance. Dual air bags inflate quicker than the blink of an eye in certain moderate to severe frontal collisions (always wear your safety belt and secure children in the rear seat). Dual, fold-away heated power memory outside mirrors are standard. Interior lights and illuminated running boards light up when activated by the remote key fob or when a door handle is lifted. Childproof rear door locks prevent the opening of doors from inside of the vehicle.





1998 LINCOLN NAVIGATOR SPECIFICATIONS

ENGINE

Layout: front engine, rear-wheel drive, available 4-wheel drive  
Type: SOHC 16-valve V8  
Displacement (litres): 5.4L  
Bore & stroke (mm): 90.2 x 105.8  
Compression ratio: 9.0:1  
Horsepower @ RPM: 230 @ 4250  
Torque @ RPM: 325 @ 3000  
Construction: cast iron block with aluminum heads  
Induction system: long runner intake with tuned plenum  
Fuel delivery: sequential multi-port electronic fuel injection  
Cooling system: fail-safe cooling

DRIVETRAIN

Transmission: four-speed electronic automatic overdrive with overdrive lockout  
Axle ratio: 2-wheel drive: 3.31, 4-wheel drive: 3.73 limited slip  
Control Trac 4WD system: optional

DIMENSIONS, MM (IN)

Height: 4x2 1,910 (75.2)  
4x4 1,948 (76.7)

Track: front 1,661 (65.4)  
rear 1,664 (65.5)

Width: 2,029 (79.9)

Drivetrain	Tire	Axle	Max. Payload kgs (lbs)	Max. Trailer Towing kgs (lbs)
4x2	16"	3.31	816 (1,800)	2,994 (6,600)
4x2	16"	3.73*	816 (1,800)	3,629 (8,000)
4x4	16"	3.73*	726 (1,600)	3,493 (7,700)
4x4	17"	3.73*	726 (1,600)	3,266 (7,200)

\* Limited slip

Curb weight, kgs (lbs.): 4x2 2,348 (5,177)  
4x4 2,533 (5,585)

Fuel capacity, litres (imp gal): 114 (25)

CHASSIS

Body: body on fully boxed ladder frame construction  
Suspension:  
Front: independent short/long arm suspension with stabilizer bar  
2WD uses coil springs, 4WD uses a torsion bar system  
Rear: five-link load-leveling air-spring suspension with stabilizer bar  
Shock absorbers:  
Front: 2WD uses gas-pressurized, 4WD uses load-leveling air shocks  
Rear: gas-pressurized  
Air-suspension system:  
Two-wheel drive: rear load-leveling system  
Four-wheel drive: height-adjustable and four corner load-leveling system  
Steering type: power-assisted, recirculating ball, speed-sensitive, variable-assist power steering  
Overall ratio: 2WD 16.1:1; 4WD 16.5:1  
Turning circle, curb to curb, metres (ft.): 2WD: 12.31 (40.4); 4WD: 12.34 (40.5)  
Brakes: power 4-wheel disc anti-lock  
Wheels: 16x7 inch cast aluminum  
Tires: P245/75R16 black sidewall all-season

STANDARD FEATURES

FUNCTIONAL

5.4L SOHC V8 engine  
Fail-safe cooling system  
Four-speed electronic automatic overdrive transmission  
Four-wheel disc anti-lock brakes  
Speed-sensitive variable-assist power steering  
Load-leveling rear air suspension  
Front and rear anti-sway bars  
Class III Trailer Towing Package with 7-pin wiring connector

SAFETY AND SECURITY

Driver and front passenger air bags (always wear your safety belt and secure children in the rear seat)  
Four-wheel disc anti-lock brakes  
3-point safety belts for outboard passengers with adjustable shoulder D-rings for 1st and 2nd row seating  
Side impact door beams  
Command position seating for better visibility  
SECURILOCK™ Anti-theft System  
Remote keyless entry with panic button and illuminated entry  
Child safety locks on rear doors  
Speed-sensitive intermittent front windshield wipers  
LED high-mount stop lamp  
Inertia fuel shut-off switch

INTERIOR/CONVENIENCE

Quad bucket seating with leather seating surfaces  
Third-row bench seat with leather seating surfaces  
Dual power front low-back bucket seats with manual lumbar supports  
Memory driver's seat and mirrors  
Wood and leather-wrapped steering wheel with tilt, speed control, and duplicate controls for climate and audio  
CFC-free electronic automatic temperature control  
Premium AM/FM stereo cassette radio with second-row controls  
1st-row floor console with storage and cup holders  
2nd-row floor console with storage tray and cup holders  
Full overhead console including map lights, power quarter window switches, electronic display and storage  
Power windows and locks with illuminated controls with one-touch-down driver's window  
Power flip rear quarter windows  
Accessory delay  
Battery saver  
Remote keyless entry  
Front and rear floor mats  
Speedometer, tachometer, fuel, oil pressure, water temp, and charging gauges  
Automatic on/off headlamps



Optional 17" chromed aluminum wheel

Optional 17" cast aluminum wheel

Standard 16" cast aluminum wheel

EXTERIOR

Bright grille integrated with hood  
Wraparound complex reflector headlamps  
Complex reflector fog lamps  
Colour-keyed bodyside cladding and wheel lip mouldings  
Power heated outside mirrors  
Bright liftgate applique with complex reflector backup lights  
Complex reflector taillamps  
Wraparound front and rear bumper fascias  
Integrated illuminated running boards  
Solar-tinted glass with Privacy glass™ on rear doors, quarter windows and backlite  
Bright luggage rack, beltline and door handles  
16" cast aluminum wheels

OPTIONS

Second-row 60/40 split bench seat with leather seating surfaces  
Auxiliary climate control system  
Electrochromic rearview mirror  
Power moonroof  
6-disc CD changer  
Premium 290-watt (peak power) AM/FM stereo radio with cassette and seven speakers  
3.73 limited slip rear axle (standard on 4x4 model)  
17" cast aluminum wheels with P255/75R17 outlined white letter all-terrain tires (4x4 model only)  
17" chromed aluminum wheels with P255/75R17 outlined white letter all-terrain tires (4x4 model only)  
16" P245/75R16 outlined white letter all-season tires (late availability)  
Skid plate package (4x4 model only)

AVAILABLE CONTROL-TRAC FOUR WHEEL DRIVE SYSTEM INCLUDES:

Four-corner load-leveling suspension  
Tow hooks  
3.73 limited slip rear axle

COLOURS

EXTERIOR

Cypress Gold Frost Clearcoat Metallic	Black Clearcoat
Laser Red Tinted Clearcoat Metallic	Oxford White Clearcoat
Dark Evergreen Clearcoat Metallic	Silver Clearcoat Metallic (late availability)
Deep Navy Blue Clearcoat Metallic	

INTERIOR

Medium Graphite  
Medium Prairie Tan



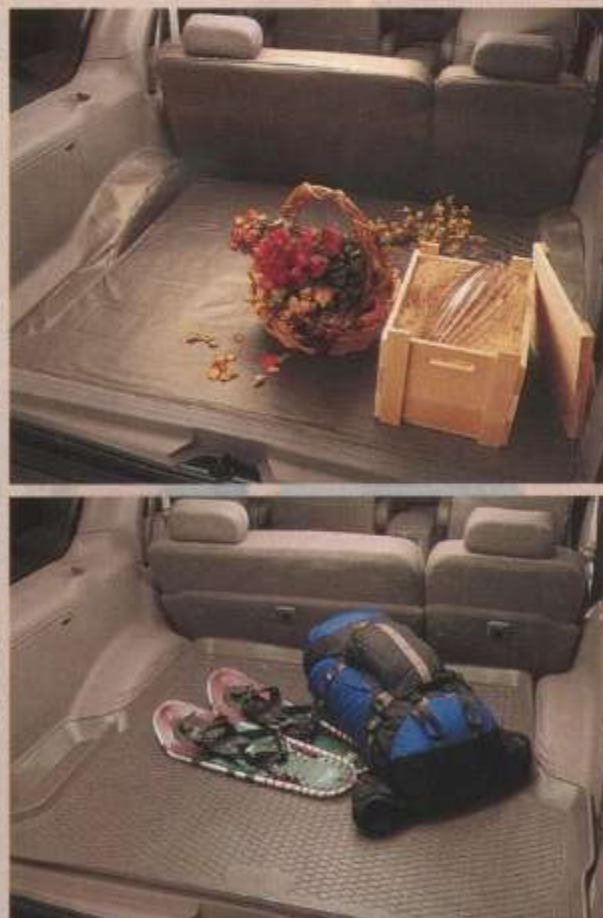
## OPTIONS



The power moonroof has a one-touch opening feature to provide a skylight view or tilts up for fresh air ventilation. An electrochromic inside rearview mirror automatically dims to reduce the glare of other vehicles' headlamps. A skid plate package is available on 4x4 models. It provides protection for the fuel tank, transfer case and front differential. Enjoy hours of musical pleasure with the clarity of CD sound. The CD changer holds six discs and is conveniently located in the centre console. A Premium 290-watt audio system features AM/FM stereo radio with cassette and seven speakers. An auxiliary climate control system is available and provides a comfortable cabin temperature for 2nd- and 3rd-row passengers.

## ACCESSORIES

Bike carrier adapters are designed for the safe transportation of bikes. Each adapter carries one bike. A car cover is made of all-weather fabric and offers protection against acid rain, air- and weather-borne pollutants, dust, dirt and ultraviolet rays. Three different ski adapters are available to accommodate a wide range of skis and snowboards. A soft luggage cover provides a convenient place to carry luggage and cargo. It features rear and side panels for easy access.



A soft cargo liner helps protect the cargo area from wear and tear and is perfect for hauling gardening supplies, construction materials or whatever. The cargo tray is made of a high-strength, industrial polyethylene blend and helps minimize carpet soiling and staining. The cargo organizer allows you to keep packages separated and secure. It's lightweight, durable and easy to install.



# THE LINCOLN EXPERIENCE

Seventy-seven years ago, Lincoln's commitment to excellence defined what a luxury vehicle should be. That commitment to excellence - to the art and science of building fine automotive products - continues today.

It begins with superbly designed and engineered vehicles. It continues with a remarkable array of warranties, services and programs. And it culminates in a driving and ownership experience that is second to none.

## LINCOLN COMMITMENT

The satisfaction of owning your Navigator goes well beyond the driving experience. It's knowing your vehicle is backed by a comprehensive benefits package like The Lincoln Commitment. It includes 24-hour Roadside Service Assistance - just call The Lincoln Centre toll-free at 1-800-387-9333 at any time for towing, jump-starting, tire changing, lockout service or gas delivery. If your Navigator requires service repair, a service loaner of comparable status will be provided. When you plan your next road trip, our Travel Planning Centre will provide comprehensive information on the most time saving or scenic routes. Should an emergency arise, whether you're close to home or away on vacation, rest assured we'll reimburse you for expenses like meals, lodging and commercial transportation.

## FORD AMIGO CELLULAR PHONE PROGRAM

Ford of Canada, along with Rogers Cantel, is offering the Ford Amigo cellular phone system to eligible customers. Whether you buy or lease your new Ford of Canada vehicle, you'll now enjoy added peace-of-mind. And you'll drive more securely, knowing that assistance is only a no-charge phone call away. See your local Ford of Canada Dealer for complete details.

## \$750- GRADUATE PROGRAM

Recent graduates of recognized post-secondary programs may qualify for \$750 cash back, **over and above** most other consumer retail offers advertised at the time of purchase or lease. Get all the details about Canada's most established Graduate Rebate Program from your local Ford of Canada Dealer, or call our toll-free hotline at 1-800-387-5535.

## FORD & THE ENVIRONMENT

Ford of Canada is dedicated to sound environmental practices and is an industry leader in supporting a cleaner environment.

- Only CFC-free air conditioning systems are used in all 1998 Ford of Canada vehicles.
- Ford is continuing to develop alternative fuel and battery-powered vehicles.
- This catalogue is printed on recycled paper containing 10% de-inked post-consumer materials and uses vegetable inks.

**Rediscover Canada with Ford!**

**CALL 1-888-237-4111**  
for your free vacation guide or CD-ROM

## THE PLAN

The 24-month PLAN is our popular vehicle leasing alternative.

The PLAN gives you the flexibility to enjoy a new vehicle every two years, and then gives you the option of keeping it, trading it or walking away at the end of the lease term.

Find out more about The Plan at your nearest Ford of Canada Dealer.

## CIBC FORD VISA CARDS

Your Key To Saving.™ Use CIBC Ford VISA and save up to \$700 each year, to a total of \$3,500, or use CIBC Ford Gold VISA and save up to \$1,400 each year, to a total of \$7,000, towards the purchase or lease of any new Ford of Canada vehicle.

You'll earn a 5% rebate from everyday purchases and an additional 5% when using your CIBC Ford VISA or CIBC Ford Gold VISA Cards for purchases from CIBC Ford Partners. For full details, call 1-800-465-CIBC (2422) or visit your local Ford of Canada dealership or CIBC branch office.

## QUALITY CARE MAINTENANCE

Regular maintenance is essential to the proper operation, safety and performance of your Ford of Canada vehicle. No one is better equipped to do it than the Ford-trained technicians at your Ford of Canada Dealership who use only genuine Ford and Motorcraft parts.

You can rely on Motorcraft Quality Replacement Parts to help ensure the long-term quality of your Ford of Canada vehicle. These parts meet the same high standards as those installed in production.

## 48-MONTH WARRANTY

The 48-month/80,000 km Lincoln warranty covers the complete vehicle (except tires, and other items listed in the Warranty Guide) against defects in factory-supplied materials or workmanship.

Ford of Canada's corrosion warranty covers against corrosion perforation on body sheet metal panels for 5 years/unlimited distance. Each vehicle is protected with the corrosion protection DuraGuard system. This system is built in at the factory to provide superior corrosion protection.

For complete warranty coverage information, see your Ford of Canada Dealer.

## FORD CREDIT

Ford Credit is a full service company that makes a wide variety of financing and leasing programs available to every qualified buyer. Offices are located across Canada. Ask your Ford of Canada Dealer for details.

## CUSTOMER INFORMATION HOTLINE

**1-800-561-3673**

Should you require any additional general information, call our toll-free Customer Information Hotline for prompt, courteous assistance.

For more information, visit our Web site at [www.ford.ca](http://www.ford.ca)

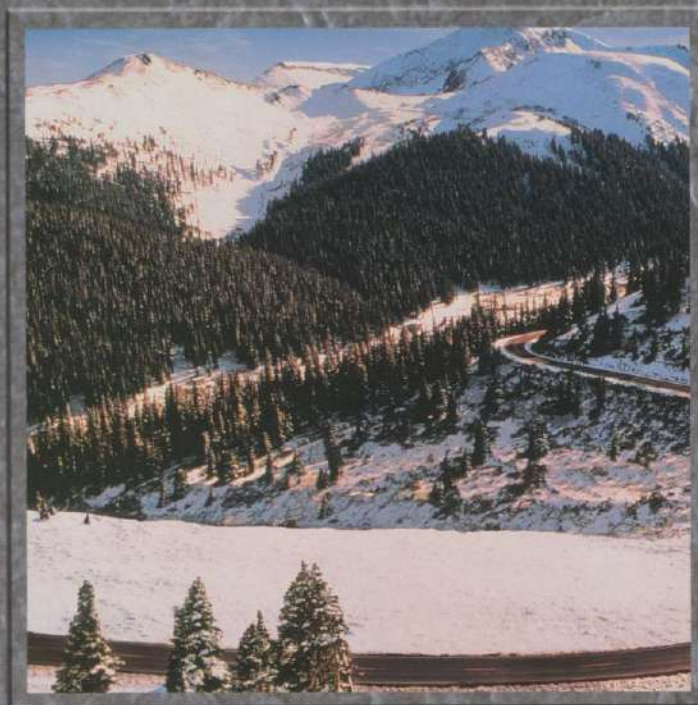
## ASK YOUR DEALER

Following the publication of this catalogue, certain changes in standard equipment, options, prices or product delays may have occurred which would not be included in these pages.

Ford Motor Company of Canada, Limited, reserves the right to make these changes without incurring obligations of any kind. Your Dealer is your best source for up-to-date information.







 LINCOLN

What A Luxury Vehicle Should Be